



# Responding to cuts: innovation, involvement, integrity

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# Scale of cuts to providers

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- 93% of providers have seen budgets cut in at least one local authority area
- 78% have seen budgets cut in multiple local authority areas
- Cuts of between 10-25% most common
- 23.5% of providers are running more services at a deficit than they were three months earlier
- 58% report reductions in staff numbers





# Provider responses

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- “Efficiencies”
- Evidence
- Redesign
- Collaboration
- Resistance!

# Response: achieve “efficiencies”

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In the past three years:

- 79% unable to match public sector cost of living increases
- 57% implemented pay freezes
- 44% made redundancies to frontline, and 55% to line management
- 60% cut training budgets
- 73% raid reserves to keep services going
- Only 15% retain any link with public sector pensions
- Growing number now cutting pay

# Response: provide evidence

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- Impact
- Outcomes
  - Individuals
  - SOAs
- VALUE

# Response: redesign

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- Personalisation
- Self Directed Support
- Supporting resilience, wellbeing, independence

# Response: collaboration

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- Consortium bids
- Joint ventures
- Shared services
- Mergers

# Response: resistance!

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- Rallies/campaigns
- Legal challenges

# Key messages from providers

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- Continuing to demand “more for less” will jeopardise ‘innovation, involvement and integrity’
- Public *services*, not public *sector*
- No across-the-board cuts: remember Best Value
- Take a closer look at in-house costs before cutting external providers
- Consider the longer-term consequences of low-cost support



**“Fasten your seatbelts: it’s going to be a bumpy night!”**